

A technology-based Economic Development Alliance in the Mississippi River

REGIONAL EMPOWERMENT, ECONOMIC GROWTH:

Accessing Technology in the Delta Region

January 25-26, 2001

Vicksburg Convention Center ■ Vicksburg, MS

Speaker Bios

Monica Moman-Saunders, P.E.

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SUMMARY OF PROFESSIONAL EXPERIENCE

Engineering/Design

Specialty areas include HVAC load design and cost analysis, boiler efficiency engineering, the design of custom industrial heat pumps, energy audits, fire protection, engineering design cost estimation, and energy conservation techniques. Power Plant experience, Fossil / Nuclear, includes the design, installation, operation, maintenance, and modifications to existing plants. Boiler efficiency experience was gained through power plant work and through work associated directly with industrial customers.

Management/Coordination

Management of the day-to-day operations of gas and electric distribution at a service center. To include engineering and design, construction and maintenance, budget preparation, and underground contract construction administration. Managed Major Industrial and Hospital Accounts by the development and maintenance of customer account plans, corporate office and plant level executive relationships, and customer quality teams. Functional lines were crossed through the coordination of several departments – operations, sales, customer service, construction, customer billing, and service restoration.

Strategic Marketing / Planning

Strategic marketing and planning for new technologies was conducted to support the current and prospected industrial customer base. The entire process included needs assessment, efficiency assessment, and risk assessment. Served as the leader of the quality team put together for the strategic marketing program development and implementation.

<u>Sales</u>

1995 System-Wide Top Industrial Salesperson - Entergy / Arkansas Power & Light 1993 Industrial sales Contest Winner - Arkansas Power & Light Performance constantly exceeds goal Utility market - Electrotechnology Products, Efficiency Methods

WORK HISTORY

Louisville Gas and Electric Company

Group Leader, Engineering and Design
Account Executive, Senior
1997 - Present
1996 - 1997

Entergy - Arkansas Power and Light Company

Account Executive, Senior

1990 - 1995

Commercial Account Executive, IV 1987 - 1990 Energy Applications Engineer, III 1986 - 1987

Design Engineer, II 1984 - 1986 Design Engineer, I 1983 - 1984

EDUCATION

Master of Science, Webster University, Little Rock, Arkansas - 1993 Course of Study: Business Administration and Management

Bachelor of Science, University of Alabama, Tuscaloosa - 1983

Course of Study: Mechanical Engineering

SPECIAL SKILLS/TRAINING

Professional Engineer - Arkansas #7240
Quality Principles and Practices
Quality Action Team Leader Training
Industrial Heat Pump Design Training
Kepner Tregoe's Problem Solving and Decision Making
Certified HVAC Instructor, Residential, Commercial and Industrial Design
Enlighten Leadership Course

HONORS/ACTIVITIES

Marquis Who's Who in Science and Engineering - 1999

Outstanding Scientist and Engineers of America - 1998

ASME Dedicated Service Award 1998

Appointed by Gov. Paul Patton to Chair, The Commission on Sports, Physical Activity and Wellness 2/98 - 2/01

1997 Outstanding Young Women of America Winner

ASME/Girl Scouts Women Engineer on the WEB

1992 President's Award - Arkansas Power & Light Company

Outstanding Young Women of America 1984

Association of Black Engineers in Arkansas

American Society of Mechanical Engineers

Board on Minority and Women - Vice President 1999 - Present

Member, Global Technology Executive Committee - 1998 - Present

Testified before the U.S. House of Representatives - March 1998

Board on Minority and Women - National Board Member 1994-Present

ASME Live Satellite Broadcast Presenter / Published - March 1996

Board on Minority and Women Region VI Representative - 1996-1999

Region X, Commission on Sections -Assistant Vice President - 1995-1996

National Nominating Committee - 1st. Alternative, Region X - 1994-1995

Board on Minority and Women Region X Representative - 1994-1996

National Agenda Delegate for Region X - 1990 - 1993

Section Chair, Arkansas Section - 1988 - 1990

Section Secretary/Treasurer, Arkansas Section - 1987 - 1988

American Society of Heating, Refrigerating and Air Conditioning Engineers, Inc.

Toastmasters - Metro Centre Club

Junior Achievement Volunteer

PERSONAL

Wife of Cedric A. Saunders

Mother of Ryan Scott (6/91) and Jasmine Yvette (6/94)